

第116届 中国日用百货商品交易会

The 116th China Daily-Use Articles Trade Fair

2023.07.20-22

上海新国际博览中心 (SNIEC) W1-W5, E1-E7, N1-N2

題意認告

POST SHOW REPORT











展会数据和亮点

Overview & Highlights



爆火出圈,人气超高,汇聚10万+名观众,再创历史新高!第116届中国日用百货商品交易会于2023年7 月20-22日在上海新国际博览中心成功举办。本届百货会囊括8大主题展区,覆盖14大展馆、18万㎡展示面 积,盛况空前。数十场巅峰论坛,华山论剑;国际观众组团参观;达人直播云上看展,高光时刻接连闪现。

The 116th China Daily-Use Articles Trade Fair was successfully held at the Shanghai New Int'l Expo Center from July 20 to 22, 2023. The CDATF has 8 themed exhibition areas, 14 exhibition halls, and a display area of 180,000 m², bringing together over 100,000 visitors and setting a record high.

平方米(SQM)

180,000

SOM Exhibition Area

100,000+

Attendees

2,900

参展企业

Exhibitors

260,726

线上观众人数

Online broadcasts viewers

45

批发市场组团参观 **Delegation Groups**



E2

Hall E1

W1

It. N

展商统计

Exhibitor Statistics



参展企业将"百货会"视为 新品发布及挖掘新商机的

92% of exhibitors regard CDATF as an **important** platform to launch new products and explore new business opportunities.

展商整体满意度 **Exhibitor Overall Satisfaction**



展商对本届展会表示满意 Satisfied



展商已经或有计划预订下 届展位

Reserved



展商表示会推荐商业伙伴 来参展

Recommended



展商认同展会推进低碳、 绿色展会的宣传和举措 **Satisfied With Go Green**

展品分布前8项 **Top 8 Exhibitor Distribution**

按产品类别 By product category



餐具 / Tableware

15.81%

16.33%

收纳用品 / Storage Supplies

15.45%

杯壶水具 / Drinking Utensils

14.54%

清洁用品 / Cleaning Supplies

9.57%

厨炊用具 / Cooking Utensils

5.80%

一次性用品 / Disposable Products

3.58%

小家电 / Small Appliances

3.46%

按材质类别 By material category

36.67%

) 塑料制品 / Plastic Products

19.11%

不锈钢制品 / Stainless Steel Products

8.22%

陶瓷制品 / Ceramics

7.03%

五金制品 / Hardware

5.52%

合成纤维制品 / Synthetic Fibre Products

5.09%

玻璃制品 / Glassware

4.55%

竹木制品 / Bamboo & Wood Products

4.29%

纯棉制品 / Cotton Products

参展目标满意度 Satisfaction of Exhibiting Objectives



发掘新的潜在客户和新客户 New Cooperation Development **91**%

满意度 Satisfied



发布新产品/新技术

89%

New Products/technologies Launching

满意度 Satisfied



推广产品和服务

88%

Products And Services Promoting

满意度 Satisfied



提升整体品牌印象/知名度 Brand-enhancement Promotion 82%

满意度 Satisfied



直接销售-签订或拿到订单 Trading 81%

满意度 Satisfied

展商高度评价 Exhibitor Testimonials



高阳展团 重庆展团

怀仁展团

杯壶专区

部分合作展团

Partial Pavilions List

国际展团

东莞展团



Key Words:

"新品发布、顺利交易、线上渠道

New product launch, successful transactions, online channels"

每年7月的上海百货会是哈尔斯年度新品发布的重要平台,百货会是交易的盛会,今年现场客户非常多,我们也获得了很多订单和潜在的业务机会,未来我们也会继续推进和百货会的深入合作,期待明年7月我们上海再相聚!

The 116th CDATF is an important platform for Haers' annual new product launch. The CDATF is a grand event for trade. This year, there are so many on-site customers, and we have also received many orders and potential business opportunities. In the future, we will continue to promote in-depth cooperation with the CDATF. Look forward to meeting again in Shanghai in July next year!

今年的上海百货会我们收获 颇丰,展会多种形式的宣传方 式和完善的服务都让我们很 满意,很多之前在犹豫的完 道,这次在7月百货会上完成 临门一脚,顺利交易,效率很 高,非常精准高效的展会。祝 愿百货会越办越好。

We have gained a lot from the 116th CDATF, and we are very satisfied with the various forms of promotion and comprehensive services provided. Many channels that were previously hesitant, this time we completed a successful transaction at the CDATF. A highly efficient and precise trade fair. Wishing the CDATF a better and more successful event.

作为百货会的忠实展商,我们每年都会参加。百货会专高,业名度大,认可度也高,实会 年最大的惊喜是人气比往往更高,观众质量也很好,我们 更接触了很多线上渠道,电 不台。感谢主办方提供的 平台,祝上海百货会越办越好。

As a loyal exhibitor of the CDATF, we participate every year. The CDATF is highly professional, well-known, and highly recognized. The biggest surprise is that the popularity is higher than before, and the purchasing power of buyers is very high. We contacted many online channels and e-commerce platforms. Thank you for CDATF. Wishing the CDATF better and better.

HAERS 哈尔斯

浙江哈尔斯真空器皿 股份有限公司



浙江卓艺家居用品 有限公司



义乌市大进百货 有限公司

观众统计



95% 买家具有采购决定权或采购建议权

95% of buyers play an **important role** in making purchasing decision.

观众整体满意度 **Buyer Overall Satisfaction**



买家对本届展会表示满意 Satisfied



买家表示将继续参观下届 百货会

Revisit Intention



买家表示会推荐业内同行 来参观

Recommended



买家认同展会推进低碳、 绿色展会的宣传和举措 **Satisfied With Go Green**

观众类型占比前8位 **Top 8 Visitor Primary Business**

26.26%	代理 / 经销 / Dealer / Distributor
20.78%	批发商 / Wholesaler
14.81%	生产商 / Manufacturer
11.76%	电商 / Online Retailer
9.06%	终端企业采购 / Enterprise Procurement
3.83%	百货店及其他终端门店 / Department Store & Other Retailer
3.48%	超市 & 便利店 / Supermarket & Convenience Store
3.44%	进出口 / Import & Export

最受观众青睐产品 **Favored Products by Visitors**

前5项产品材质 Top 5 Categories of Base Material











前8项产品类别 **Top 8 Categories of Products**

















参观目标满意度 Satisfaction of Visiting Objectives

与现合作方回顾业务合作

97%

Review business cooperation with partners

满意度 Satisfied



供应商及合作方资源储备

95%

Reserve the resources of suppliers and partners

满意度 Satisfied



拓展人脉以创造新的业务机会

94%

Network to create new business opportunities

满意度 Satisfied



学习行业知识以提升自我能力

94%

Gather industry knowledge for self-improvement 法

满意度 Satisfied



获取新产品趋势,为产品规划及采购做准备

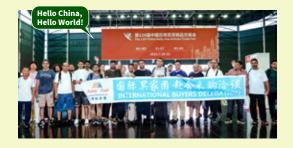
93%

Obtain the latest trends and prepare for product planning and procurement

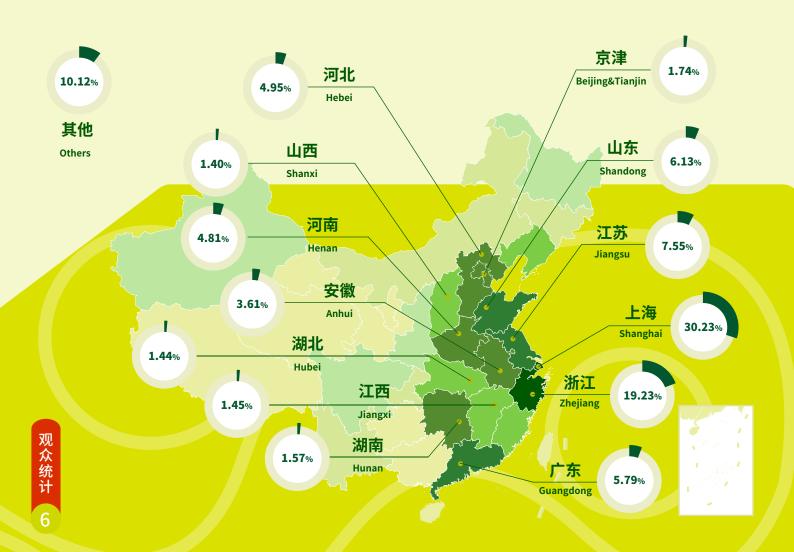
满意度 Satisfied

国际买家分布 International Buyers Distribution





买家地区分布 Buyer Geographic Breakdown



TAP 钻石贵宾俱乐部

TAP Privilege Members Program



94% of domestic key brands of shopping mall and sup ermarket have been covered.

部分TAP钻石贵宾俱乐部成员 Partial TAP Buyer List *排名不分先后 Listed in no particular order

商场 & 超市 Shopping mall & Supermarket	Garrefour 중년대통	▲美特好 Meet all	使乐家 gundagun	元 天虹	DĹ胖东来
	DENNIS 丹尼斯	Vanguard [*] 华润万家	大润发 RT-Mart	京宮隆	
	'SG 苏果	分解超市	工府并百货 Wangfujing	Walmart ∑, ≤	
生活馆 Lifestyle store	MINI SOU グラ	IKIEA	M SIN-MORIE	Posterind	U
	九 木	麗 国美	美克·美家 Marker Famishings	NŌ ME	•••••
电商平台 E-commerce platform	宗京东	■惠寻	美団优选	沙川多多	Gpin あ守宜品
	⑥ 淘宝买菜	₩网易严选	唯品会 vip.com	多申品書	•••••

TAP Privilege Buyers

场 商务采购对接活动 /



买家高度评价 **Buyer Testimonials**

京

东

惠

京东惠寻是每年7月上海百货会的忠实观众,今年继 续作为主办方特邀的TAP钻石贵宾前来参观。展前, 主办方详细了解了京东惠寻的情况及发展方向,并详 细询问了采购需求和期望的合作模式。展期,主办方 为我们组织了专场商务采配对接会,约见了各个品类 的供应商。感谢主办方提供的全方位服务,期待2024 年同百货会平台能有更多的合作。

JD Huixun is a loyal visitor to the CDATF every year, and this year, we continue to visit as a TAP Diamond VIP invited by the organizer. Before the exhibition, the organizer had a more detailed understanding of JD Huixun's situation and development direction, and inquired in detail about the procurement needs and expected cooperation models. During the CDATF, the organizer organized a special business procurement and matching meeting for us, and we met with suppliers from various categories. Thank you for the comprehensive service provided by the organizer. We look forward to more cooperation with the CDATF in 2024.

●惠寻

苏宁易购集团自有品牌苏宁宜品经过2年多的发展,高 价值、高颜值、高性价比、有内容"三高一有"的商品 理念得到用户喜欢与行业的认可。非常荣幸参加中国 日用百货商品交易会,行业专家、源头工厂、平台深 度交流百货未来趋势与发展,让优质的品走向全球; 感谢百货会为我们提供了一个这样的平台并提供定制 化配对服务,也希望TAP团队可以越来越棒!

After more than 2 years of development, Suning.com Co.,LTD. own brand Epin has been liked by users and recognized by the industry with the product concept of high-value, high appearance, high price-performance ratio and informative. It is a great honor to participate in the China Daily-use Articles Trade Fair, where industry experts, ODM and a platform for in-depth exchanges of future trends and developments in department stores, so that high-quality products to go global; Thanks to the CDATF for providing us with such a platform and providing customized matching service, and hope that the TAP team can get better and better!

苏

宁

宜

品

OFM

现场亮点回顾

Event Highlight



近百位 行业领袖及专家聚首于此

Nearly 100 industry leaders and experts gathered here to discuss the cutting-edge trends in the general merchandise industry.





京东新家居趋势分享会

新人群 一 新品货



京东家居日用品类趋势宣讲	京东招商政策宣讲
京东厨具品类趋势宣讲	京东保险政策宣讲

买家现场精选活动 **Onsite Activity**

爆品杯壶水具订货会	京东惠寻自有品牌选品对接会
西北百货市场渠道资源采购对接会	美特好超市采购对接会
快手及旗下达人主播选品对接会	拼多多选品对接会
拼多多论坛	淘宝买菜选品对接会
美团优选选品对接会	苏宁宜品 & 家乐福选品对接会

部分专业买家团 **Partial Delegation List**

▲ 江苏省

盐城招商场团 南京苏宁环球商贸城

☎ 浙江省

黄岩电子商务协会

☎ 安徽省

合肥安徽大市场 亳州商贸城 淮北批发采购团

▲ 四川省

成都荷花池市场

☎ 河北省

石家庄太和南三条市场

▲山东省

烟台三站小商品批发市场 聊城香江光彩大市场 威海小商品市场

▲ 河南省

郑州百荣世贸商城 周口华耀城

҈≇青海省

吉盛小商品市场

҈≉湖南省

长沙高桥大市场 邵东国际商贸城

▲山西省

太原尖草坪市场

҈҈♣宁夏回族自治区

银川商都批发市场

▲ 江西省

南昌新洪城大市场 赣州赣南贸易广场

亮点回



部分支持媒体 **Partial Media Partners**

*排名不分先后 Listed in no particular order



























发现资源。









媒体传播数据 **Media Exposure**





云逛展 累计观众数量 **209,304**人



图片直播 总在线观看人数 51,422人次



今日头条信息流 总曝光量

9,887,840次



抖音信息流 总曝光量

10,495,395次



百度总展现量

5,337,311次



KOL 传播 阅读总数

391,742次



权威媒体发布 发稿篇数

525篇



媒体报道 阅读数

2,774,572 人



精彩回顾 Highlights

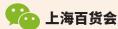
扫码回顾现场盛况 **Pictures Review**



自媒体矩阵海量曝光

Exposure On Various Platform

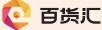




阅读数 298,228

微信公众号 在这里读懂中国百货





访问数 87,894

一手货源,选品利器 直播拓客,直达商机!





观看数 3,243,655

分享家居好物 点亮品质生活





观看数 128,174

微信视频号 尽览百货最新资讯

第 117 届 中国日用百货商品交易会 The 117th China Daily-Use Articles Trade Fair

2024.7.18-20

上海新国际博览中心 (SNIEC)





180,000 m² 品类齐全



前2日延长1h 充分诳展

CDATF stretches across 15 halls of SNIEC with a total floor area of nearly 180,000 m².

联系我们:

SEE YOU IN

展位预订 参观咨询 **Exhibitor Enquiry Visitor Enquiry** +86 010 5933 9075 ting.he@rxglobal.com

+86 400 819 1677 cda@reedhuabai.com 媒体合作 **Media Cooperation** +86 010 5933 9482 Knight.wang@rxglobal.com